

# TEMPLE BETH SHOLOM

*Dedicated to making our Congregation a focal point of Jewish family and communal life  
for our members, through excellence in professional and lay leadership,  
education, programming, and spirituality*

## Board of Directors

**Wednesday, July 15, 2020  
7:00pm**

## AGENDA

Blessing:

בְּרוּךְ אַתָּה יי אֱלֹהֵינוּ מֶלֶךְ הָעוֹלָם אֲשֶׁר קִדְּשָׁנוּ בְּמִצְוֹתָיו וְצִוָּנוּ לַעֲסוֹק בְּצִרְכֵי צְבוּר  
Baruch atah Adonai Eloheinu melech haolam asher kidshanu b' mitzvotav v'tzivanu la' asok b'tzorchai tzibur.

Praised are You, Adonai our God, Ruler of the universe, who sanctifies us  
through *mitzvot* and has commanded us to engage in the needs of the community.

- |   |           |
|---|-----------|
| 1. D'var Torah  | 7:00-7:10 |
| 2. Approval of Minutes  | 7:10-7:15 |
| 3. President's Report   | 7:15-7:30 |
| 4. Staff & Board Reports<br>Treasurer's Report<br>School Project Update<br>Presentation from Johannah Sohn, Director of Youth Education | 7:30-8:30 |
| 5. TBS Gift Policy Resolution   |           |
| 6. Good and Welfare   | 8:30      |

## Cantor's Board Report - July 2020

### Worship

- Lead and transitioned services to sanctuary
- Weekly 7 pm Havdalah services
- Began planning of digital high holiday services
  - Met individually with Karen Warren, Rabbi Donnell, and Josh Friedman
  - Attended re-formed Worship committee meeting (focused currently on HHDs)
  - Have attended numerous online workshops offered by the URJ/ACC/CCAR on HHD planning
  - Communicating with those w/ major HHD involvement in the past to bring up-to-date on this year's plans (includes Paul Zuill, choir members, and additional musicians who were in the choir, as well as will be in touch with Jared Weissberg)
- Meeting weekly with Karen Warren
  - Thinking ahead about some future non-HHD programming (Havdalah, possibly late summer)

### Education

- Training five b'nei mitzvah students, with two more starting in early August
- Taught Stories of Music, Jews and Jazz parts 1 and 2
- Hosting and organizing weekly Torah study
  - Working with Torah study leader to set up their documents, etc in advance
  - Also ran a Zoom training session for a handful of Torah study regulars to be able to assist with hosting in the future
  - Attended a Torah study task force meeting to address concerns that arose
- Organized and scheduled two upcoming adult ed programs
  - Brunch w/ Cantor Evan Kent, a preview of his biographical musical *Shards*, Sunday, July 26, 10 am
  - Sinatra's Tailor, Aug. 2nd with Mark Thompson and Umberto Autore, Sunday, Aug. 2, 2 pm
- Attended re-formed Adult Ed. committee meeting

### Administrative

- Ruth Irving and I meet weekly to address temple issues, and we also meet weekly for our senior staff meeting.
- Managing all scheduling for b'nei mitzvah lessons
- Managing all parental communication for scheduling and parental concerns surrounding b'nei mitzvah
- Creating, distributing/delivering of b'nei mitzvah materials for students
  - Dropped off prayerbooks at students' homes for their Zoom lessons w/ me
- In consultation with Yanir Dekel (our consultant web designer), I post temple communications on Facebook, update the website, and I have done work on my own to learn the components of our video streaming for our Shabbat and future HHD needs

## **Cantor's Board Report - July 2020**

### **Pastoral**

- Checking in with congregants in need (lifecycle related, illness, etc.) as necessary
- Visited with Jerry Rosen and family at his home (Jerry is the cousin of Marla Vaugher, and a former TBS member). Jerry passed away early this morning, and I will be officiating his funeral on Friday.

### **Community Outreach and Miscellaneous Work**

- Participated in three challah drive-thrus
- I remain in touch with community partners and will continue to communicate along the lines of community HHD programming. Johannah will be the liaison for HHD youth programming going forward.
- I attended three days of my annual ACC convention online for professional development and networking
- I continue my work as a member of the ACC executive board, and am beginning a second three year term.

### **Plans for the Next Month**

- High Holidays, High Holidays, and more High Holidays!

## **Ruth Irving**

### **Executive Director's Report**

**July 15, 2020**

#### **Working On/This Month**

- Ongoing work with the contractors for the school project
  - They anticipate finishing the project by the end of July, or first week of August.
- Managing facility requests and issues.
  - Working with the guys on ongoing cleaning of the building and going through closets and cleaning/organizing.
- Coordinating with Mike, in conjunction with Mitch, Tamara, Matthew and Ruth regarding Temple closing/reopening policies and communications with members.
- Assisted with Camp Sholom preparations, which due to no enrollment, was cancelled.
- Continuing to work on the Legacy "L'dor V'dor" program with the Community Foundation. Created a gift policy with Michele, Todd and Melanie.
- Financial: worked with Harvey and Pam to close the last year and begin the new fiscal year. In communication with our bank regarding the PPP Loan Forgiveness. We cannot request Forgiveness until they send us the forms, which they are still working on.
- Worked with Steve Acterman to set up their bylaw meeting and provide materials.
- Education:
  - Before Johannah came on board, worked with Matthew on education items and corresponded with families. Connected with other synagogues regarding collaborative learning opportunities.
  - Welcomed Johannah Sohn, as our new Director of Youth Education. Set up meet and greet zoom meetings with our school families. Weekly meetings with Johannah.
- Fundraising:
  - Attended the fundraising meeting about virtual opportunities this year.
  - Registered us for the honey from the heart fundraiser
- In communication with the worship committee/Cantor regarding HHD and worship needs. Providing support for HHD's.
- Attending community zoom meetings with Federation
- Membership:

- Staying in touch with members and answering questions as they arise.
- Corresponding with members regarding renewals
- Working with Membership committee
- Reaching out to new members and providing membership information
- Providing grocery relief assistance as needed
- Working with Jill on the Membership Directory. We plan to go live on Monday,

July 20<sup>th</sup>.

- Assisted Mitch and the Interim Rabbi Search Committee with requested Temple information
- Thanks to Ruth A. for putting the newsletter together each month! Assisted with editing and arranging with Jill for printing/mailing

## Early Childhood Center July Board Report 2020

Camp Sholom Katan started on June 15. The camp program and the new format have been very well received. The children are enjoying a true camp experience that includes well -planned activities, games, songs, stories, water play, scavenger hunts etc. in a safe, carefully controlled environment.

- The camp is divided up into 5 sessions. We are currently enjoying Session 3, which started on July 13.
- Each session runs for two weeks from 8:00 am- 4:00 pm.
- We are offering 5 days only to minimize cross contamination.
- Each session explores a different fun topic. The second week focuses on science and nature relating to the topic.
- Each classroom may (per regulations) have a maximum of 10 children.
- There are a total of 28 children enrolled in Session 3 **including** 8 children who are enrolled in our infant center.

Our school/camp closed for 5 days due to a staff member being exposed to COVID -19. The school was deep cleaned and disinfected. The staff member has no symptoms of illness and will return to work in 14 days time. She will have been away from our campus for a total of 21 days. At this time, her test results are unavailable.

The overall reaction from our parent population is extremely positive regarding our safety protocols. One family elected to keep their child at home until preschool starts in the fall to ensure the safety of a grandparent who babysits for the family. All other families returned and additional families have enrolled.

According to Community Care Licensing, it is very likely that a maximum of 10 students per classroom will remain in effect for the rest of the school year.

The fire sprinklers are installed. There are approximately 7 sprinklers in each classroom (6 in some) including the storage closets. The fire alarms are currently being installed. The egress posts are in place.

Johannah Sohn and I met over Zoom to discuss some ideas to promote preschool and religious school interaction. Johanna has indicated a willingness to spend approximately 10-15 minutes in each classroom during Jewish holidays to teach and interact with the children. Several other ideas are in the works... all depends upon COVID-19 restrictions.

Cindi Dubrow and I are working on fall registration. As mentioned, licensing regulations have limited class size to 10 students in response to the COVID- 19. We currently have 5 preschool classrooms during the school year. This restricts us to 50 preschool students until the regulation is lifted. The Infant Center capacity is reduced from 24 to 20. At this time we have a few spaces available in one of our TK classrooms and in our Toddler Room. This is due to COVID-19 concerns. We anticipate filling the TK program once parents realize that their children will not be receiving adequate TK programming from the public schools. The toddler room typically starts the school year with fewer children. As they are part of the infant program, it fills up as the infants outgrow the baby room.

## Tamara Levin

Preschool Director

# VP Education Board Report 7/16/20

## This Month's Activities:

- Hired new Director of Youth Education
  - Developing Curriculum
  - Developing new committee
- Met with new and developing Adult Education Committee
  - Survey developed
  - New members to be invited
  - Working with Cantor on new opportunities

## Plans for Next Month:

- Continue work with Adult Education
- Evaluate survey to build Adult Learning Opportunities
- Work with new Director of Youth Education on goals for new religious school
- Work with Director of Communications to build awareness of new religious school

## Concerns:

- Would like to begin to work with nominating committee to find replacement as I term out of my position

**Johannah Sohn**  
**Director of Youth Education Report**  
**July 15, 2020**

**What I have been working on so far:**

- working on getting acclimated in general, figured out how to access my computer remotely!
- the first of 2 Meet and Greets took place, 5 people show up and they asked great questions – the next one is tomorrow night
- have had some great conversations with Matthew!
- the Families with Young Children Committee was incredible inspiring and gave me lots of ideas
- I have been meeting with Wendy at TBE and we are working on curriculum and structure for the program
- developed a survey for families to share their expectations for the educational programs, that will help inform our work (and hopefully yield a steering committee) survey to be sent out early next week
- had awesome meetings with Ruth, David, and Tamara to learn about the culture of TBS and the needs of the education department
- reached out to teachers to schedule meetings and learn about their intentions for the coming year



## TBS Fundraising Board Report – July 2020

### **Plans for Coming Months:**

- **Virtual Wine & Dine with TBS** – Saturday, August 29<sup>th</sup> TBS will host its first virtual fundraiser featuring an exclusive kosher wine tasting presented by Bill Henry of Yarden Wines, raffle prizes, live music and Havdalah by Cantor, and more. Participants have the option to order a Yarden Wine Tasting Kit and a delicious dinner from Parties by Panache through one of the 4 ticket levels available. Eat, drink, and be merry from the comfort of your couch!
- **Rosh Hashanah Honey Jars** – For the second year in a row, TBS will help you make someone's new year sweet with kosher honey jars available for shipping throughout the U.S. Congregants can order by clicking the link on the email or through the link on the TBS website.
- **High Holidays Appeal** – We will be working on the High Holidays Appeal message for 2020. More information to come.

### **Issues or Concerns:**

- Unfortunately, in-person events will not be allowed for the foreseeable future, so we are focusing on virtual fundraising opportunities. Since this is very new territory for everyone in the fundraising world, there are no ways to set financial goals at this time.

### **Lessons I've learned:**

- Overnight, those of us in the event profession had to pivot our entire industry to a virtual format. We, like many, are adapting to this temporary state of the world.

### **I need Help with...**

- Help us get the word out about the Virtual Wine & Dine with TBS event! The more participants, the better.
- Encourage those who cannot be with loved ones on Rosh Hashanah to send their Shana Tova with a jar of honey. I did this last year, and those who received it really loved it.
- If you have an idea for a virtual event or other fundraiser, I am always open to hearing new ideas!

Melanie Pollak  
07/15/2020

# TBS Executive VP Board Report – 7/15/2020

**Mike Winston**

## This month's activities:

- Interviewed and approved Religious School Director hire.
- Worked with Ruth Irving to come up with a plan for opening the temple from COVID-19. Continue to modify plan as the world keeps changing.
- Created a committee for the Policies and Procedures updates: Michael Ruben, Linda Weissberg, Michelle Singleton, Sylvan Swartz, Ruth Irving (optional)
- Collaborated with Membership committee on upcoming Challah Drives and other opportunities to attract membership.
- Dropped in on the FWYC committee to express gratitude for what they are putting together.

## Plans for next month:

- Continue on the Emergency Procedures and Policy reviews
- Start committee and review the overall Procedures and Policy.
- Deeper understanding of the TBS budget

## Concerns:

- None at this time

## Lessons learned:

- None at this time

## I need help with:

- None at this time

## 7/15/2020 - Membership Board Report - Mary Gonzalez

Metrics: By the end of the fiscal year, we want to retain our current membership and grow by a net of 5%

Working on:

- Retention
  - Challah Parade every other Friday throughout the Summer
  - New Chavurah Program (Chaired by David Feldberg)
    - We now have a sub committee that has been formed that is working on putting together a questionnaire to be sent out to interested families.
  - FWYC (Chaired by Arielle Ohls)
    - We now have a sub committee that has been formed and has already met and is planning some great events for families with young children.
  - Zoom Classes
    - Yoga – every Monday
    - Art – To be Announced
    - Etc.
  - Membership Packets
  - HHD Calls
  - Exit Interviews

Committee Members have grown substantially over the past few weeks. We have now been able to make sub committees, for example, FWYC, Chavurah, etc.

## July Worship Report - Karen Warren

7-15-20

- Meeting with Cantor weekly
- Formed a Worship Committee (10 members presently)
- Talked with Rabbi Donnell about participating in TBS HHD.
- Started HHD planning

1. HHD Kickoff Drive Through - Labor Day Weekend
2. Looking into a Speaker for Selichot that would be easily accessible

for everyone

1. Echos of Elul will be starting with Rise Kirbo/Soni Sanberg heading it
2. Started Exploring Discussion Topics for Yom Kippur
3. Checking on availability of HHD prayer books for sale
4. Working with Lori Glasky for zoom/live streaming tutorials for those having difficulty
5. Publicity Plan in place with Jeff Merkow handling

- Planning to have a TBS community Havdalah
- Exploring TBS community Break the Fast
- Coordinate Rosh Hashana dinner or lunches

Want to talk with Education about Youth involvement in HHD services as well as Havdalah.

Talk with Membership about the forming of "Tents"

I've taken 3 webinars and have gotten some ideas that are taking place in other Temples. ***I'm very excited to be involved with TBS board.***

TREASURER'S REPORT	Jun-20	19/20 YTD	19/20 Budget	% Budget	Jun-19	18/19 YTD
Beginning Operating Balance	-64,854					
<u>Department/Cost Center</u>						
General Operating Income**	21,367	714,089	796,600	90%	31,043	820,482
General Operating Expenses	-97,630	-1,172,721	-1,247,740	94%	-111,365	-1,243,399
Facility Rental (net)***	-2,650	91,234	175,028	52%	24,392	300,947
Religious School/Youth (net)	-950	-17,347	-42,922	40%	-3,562	-52,326
Early Childhood Center (net)	-55,819	155,318	280,097	55%	-57,124	241,610
Fundraising (net)	0	18,395	46,000	40%	267	49,056
Camp Sholom (net)	0	10,801	8,070	134%	0	8,460
Religious Celebrations (net)	448	141	-4,320	-3%	-8	4,749
Net Profit/(Loss)	-135,234	-200,091	10,812		-116,355	129,579
Ending Operating Balance	-200,089	-200,089				
** Monthly General Operating Income						
> Dues - \$18744						
*** Monthly Facility Rental						
> Rental Income - \$-2650						
<u>Bank Balances</u>						
Operating - Pacific Premier	538,892	<i>(includes PPP Loan - \$318,322)</i>				
Operating - Farmers & Merchants	570,705	<i>(Includes all special funds)</i>				
			<b>***Other</b>			
Special Funds Balances			Capital Accounts	84784		
> Operating Reserves	572,430		Donations	38417		
> Restricted Funds	105,509		Transfers	11356		
> Other ***	291,919		Holding Funds	34369		
Total	969,858		RS Sch/Youth	29462		
			Preschool	93530		
Fund for the Future	319,508			291919		

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Temple Beth Sholom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

		Year-To-Date		Prior Y/E	Annual 2019/20				
Jun 20	Jun 19	19/20 Actual	18/19 Actual	6/30/2019	Budget	Forecast 1Q	Forecast 2Q	EOY 19/20 Projection	19/20 Budget
<b>SUMMARY:</b>									
25,910	74,543	1,881,379	2,404,014	2,404,014	2,280,880	2,113,952	2,131,831	1,876,026	2,280,880
(161,145)	(190,898)	(2,081,468)	(2,272,454)	(2,272,454)	(2,269,379)	(2,302,618)	(2,218,127)	(2,057,823)	(2,270,067)
(135,235)	(116,355)	(200,089)	131,560	131,559	11,501	(188,666)	(86,296)	(181,797)	10,813
<b>TRANSFERS:</b>									
20,100	33,800	20,100	33,800	33,800	10,000	10,000	13,600	20,100	10,000
16,328	16,318	16,328	16,316	16,318	10,000	10,000	11,000	14,684	10,000
0	0	0	0	0	0	0	0	0	0
(2,500)	0	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)
(10,000)	0	(10,000)	(10,000)	(10,000)	0	0	0	0	0
0	0	0	(25,000)	(25,000)	(25,000)	(25,000)	(25,000)	(25,000)	(25,000)
(5,000)	0	(5,000)	(5,250)	(5,250)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)
18,928	50,118	18,928	7,366	7,368	(12,500)	(12,500)	(7,900)	2,284	(15,000)
(116,307)	(66,237)	(181,161)	138,926	138,927	(999)	(201,166)	(94,196)	(179,513)	(1,687)
<b>ADJUSTED INCOME/(LOSS)</b>									
18,744	25,457	639,780	771,036	771,036	760,000	650,000	650,000	635,000	760,000
248	253	25,233	13,167	13,167	13,000	20,000	23,000	24,996	13,000
2,375	5,333	49,076	36,279	36,279	23,600	31,100	36,705	46,702	23,600
(39,652)	(35,742)	(500,654)	(502,133)	(502,133)	(501,940)	(501,940)	(496,147)	(495,915)	(501,940)
(10,547)	(14,714)	(155,894)	(173,454)	(173,454)	(177,156)	(177,156)	(155,591)	(156,417)	(177,156)
(19,651)	(40,664)	(295,452)	(365,849)	(365,849)	(360,860)	(371,860)	(353,170)	(297,493)	(360,860)
(27,780)	(20,245)	(220,721)	(201,963)	(201,993)	(207,784)	(215,394)	(207,251)	(203,471)	(207,784)
(76,263)	(80,321)	(458,631)	(422,916)	(422,947)	(451,140)	(565,250)	(502,454)	(446,598)	(451,140)
<b>Net General Operating Income/(Loss)</b>									
800	971	32,087	37,591	37,591	28,450	30,375	31,646	31,287	28,450
(352)	(978)	(31,946)	(32,842)	(32,842)	(32,770)	(31,584)	(32,795)	(32,786)	(32,770)
448	(8)	141	4,749	4,749	(4,320)	(1,209)	(1,149)	(1,499)	(4,320)
<b>Net Religious/Program Income/(Loss)</b>									
0	18,920	87,325	172,274	172,274	181,000	182,475	172,475	87,325	181,000
(2,650)	14,117	29,450	173,911	173,911	32,100	32,100	32,100	31,400	32,100
0	(8,645)	(25,541)	(45,238)	(45,238)	(38,072)	(40,110)	(40,337)	(25,542)	(38,072)
(2,650)	24,392	91,234	300,947	300,947	175,028	174,465	164,238	93,183	175,028
<b>Net Facility Rental Income/(Loss)</b>									
0	0	14,555	12,959	12,959	12,000	14,802	15,262	14,555	12,000
0	0	1,224	2,510	2,510	2,000	2,000	2,000	1,224	2,000
0	0	125	28,435	28,435	25,000	10,000	10,000	125	25,000
0	267	2,490	5,152	5,152	7,000	5,000	5,000	2,489	7,000
0	267	18,395	49,056	49,056	46,000	31,802	32,262	18,393	46,000
<b>Net Fundraising Income/(Loss)</b>									
2,632	3,194	98,345	109,287	109,287	107,305	108,150	108,150	96,975	107,305
(3,223)	(9,985)	(113,985)	(161,929)	(159,918)	(149,539)	(149,239)	(118,245)	(116,636)	(150,227)
(591)	(6,792)	(15,640)	(52,643)	(50,631)	(42,234)	(41,089)	(10,095)	(19,661)	(42,922)
<b>Net Congregational Learning Income/(Loss)</b>									
0	0	41,204	48,518	48,518	52,000	39,952	41,204	41,204	52,000
0	0	(30,403)	(40,058)	(40,058)	(43,930)	(33,636)	(33,642)	(30,402)	(43,930)
0	0	10,801	8,460	8,460	8,070	6,317	7,562	10,802	8,070
<b>Net Camp Sholom Income/(Loss)</b>									
0	3,230	1,523	3,945	3,945	4,030	4,124	3,824	4,753	4,030
(359)	0	(3,230)	(3,627)	(3,627)	(4,030)	(4,030)	(3,730)	(2,871)	(4,030)
(359)	3,230	(1,707)	317	317	0	94	94	1,882	0
<b>Net Youth Programming Income/(Loss)</b>									
3,762	2,688	858,805	957,151	957,151	1,003,395	956,874	973,465	857,835	1,003,395
(59,581)	(59,812)	(703,487)	(715,541)	(715,541)	(723,298)	(750,669)	(750,219)	(696,134)	(723,298)
(55,819)	(57,124)	155,318	241,610	241,610	280,097	206,205	223,246	161,701	280,097
<b>Net Early Childhood Income/(Loss)</b>									
(135,235)	(116,355)	(200,089)	129,579	131,559	11,501	(188,666)	(86,296)	(181,797)	10,813
<b>TOTAL NET INCOME/(LOSS)</b>									
<b>(Before Transfers/Interest)</b>									

Temple Beth Shalom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

Month-To-Date		Year-To-Date		Prior Y/E	Annual 2018/19				19/20 Budget
Jun 20	Jun 19	19/20 Actual	18/19 Actual	6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 19/20 Projection	19/20 Budget
<b>General Income</b>									
18,744	25,457	639,780	771,036	771,036	760,000	650,000	650,000	635,000	760,000
248	253	25,233	13,167	13,167	13,000	20,000	23,000	24,996	13,000
0	0								
187	942	16,040	17,487	17,487	13,000	13,000	10,000	15,853	13,000
665	889	7,024	9,072	9,072	7,000	7,000	7,000	6,359	7,000
1,000	2,500	14,500	3,500	3,500	3,000	10,500	13,000	13,500	3,000
0	0	0	75	75	0	0	0	0	0
1,852	4,331	37,564	30,134	30,134	23,000	30,500	30,000	35,712	23,000
<b>Miscellaneous Income</b>									
347	935	11,337	4,891	4,891	100	100	6,705	10,990	100
176	68	176	1,254	1,254	500	500	0	0	500
523	1,003	11,512	6,145	6,145	600	600	6,705	10,990	600
<b>21,366</b>	<b>31,044</b>	<b>714,090</b>	<b>820,483</b>	<b>820,483</b>	<b>796,600</b>	<b>701,100</b>	<b>709,705</b>	<b>706,698</b>	<b>796,600</b>
<b>Expenses</b>									
39,652	35,742	500,654	502,133	502,133	501,940	501,940	496,147	495,915	501,940
10,547	14,714	155,894	173,454	173,454	177,156	177,156	155,591	156,417	177,156
10,171	26,399	145,715	195,746	195,746	185,600	196,600	184,600	145,946	185,600
<b>Building &amp; Grounds</b>									
2,843	4,629	42,537	48,953	48,953	55,000	55,000	52,000	42,000	55,000
116	161	5422	2,787	3,123	3,200	3,200	3,200	3,000	3,200
0	0	5423	15,855	15,855	18,000	18,000	18,000	17,000	18,000
2,010	1,665	5424	19,033	19,033	20,000	20,000	20,000	20,947	20,000
365	356	5426	4,255	4,255	4,500	4,500	4,800	4,800	4,500
100	170	5427	1,520	1,520	1,560	1,560	1,570	1,800	1,560
2,081	5,320	5428	53,449	53,449	45,000	45,000	45,000	38,000	45,000
1,965	1,965	5429	23,914	23,914	28,000	28,000	24,000	24,000	28,000
9,480	14,265	149,737	170,103	170,103	175,260	175,260	168,570	151,547	175,260
19,651	40,664	295,452	365,849	365,849	360,860	371,860	353,170	297,493	360,860
<b>General Operating Expenses</b>									
<b>5510 - Payroll</b>									
464	467	5511	6,302	6,302	6,500	6,500	6,500	7,000	6,500
4,487	4,378	5512	48,471	48,471	45,374	48,000	45,000	45,000	45,374
4,951	4,846	54,030	54,773	54,773	51,874	54,500	51,500	52,000	51,874
<b>5520 - Insurance</b>									
10,171	0	5521	19,239	19,239	19,500	19,500	18,494	18,494	19,500
1,974	1,778	5522	18,294	18,294	18,300	18,300	18,300	18,312	18,300
450	0	5524	900	900	450	450	450	450	450
12,595	1,778	49,401	38,433	38,433	38,250	38,250	37,244	37,256	38,250
<b>5530 - MUM Dues</b>									
5,000	0	5531	0	0	20,000	20,000	20,000	20,000	20,000
(10,000)	0	5531.1	0	0	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)
-5,000	0	10,000	0	0	10,000	10,000	10,000	10,000	10,000
<b>5540 - Equipment</b>									
1,289	1,048	5542	15,606	15,606	15,000	15,000	15,500	15,478	15,000
1,790	2,229	5543	8,844	8,844	9,500	9,500	8,914	8,914	9,500
3,078	3,277	21,621	24,449	24,449	24,500	24,500	24,414	24,392	24,500
<b>Supplies</b>									
486	664	5551	10,215	10,215	10,000	10,000	8,000	6,500	10,000
826	509	5552.2	9,840	9,840	9,000	10,000	10,000	10,000	9,000
1,002	1,242	5552.1	13,355	13,355	13,200	13,200	14,600	14,600	13,200
613	1,005	5553	558	528	6,200	6,200	4,000	200	6,200
0	0	5430	389	389	2,300	3,000	3,729	3,729	2,300
2,927	3,421	35,507	39,037	39,037	40,700	43,000	40,329	35,029	40,700
<b>Communication</b>									
700	1,350	5564	12,200	12,200	1,500	8,650	10,000	9,100	1,500
120	105	5565	1,260	1,260	1,260	1,260	1,380	1,380	1,260
820	1,455	10,480	13,460	13,460	2,760	9,910	11,380	10,480	2,760
<b>Membership</b>									
(500)	0	5562	2,270	2,270	2,000	2,000	2,000	1,000	2,000
0	0	9039.6	0	0	(500)	(500)	(500)	(500)	(500)
(1,036)	0	5583	(200)	(200)	600	0	200	4	600
0	0	9025.1	0	0	(200)	(200)	(200)	(200)	(200)
403	31	5584	984	31	500	500	200	581	500
1,105	0	5585	0	0	1,500	1,500	1,500	1,500	1,500
0	0	9026.1	0	0	(500)	(500)	(500)	(500)	(500)
0	0	5586	189	189	500	500	500	0	500
0	(180)	5587	407	407	500	500	100	(90)	500
(29)	(149)	1,489	2,666	2,697	4,400	3,800	3,300	1,795	4,400
<b>Miscellaneous</b>									
0	0	5591	2,791	2,791	2,800	2,834	2,584	2,814	2,800
321	5,618	5593	26,242	26,242	30,000	26,000	26,000	25,000	30,000
8,116	0	5594	112	112	2,500	2,600	500	4,705	2,500
8,436	5,618	38,192	29,144	29,144	35,300	31,434	29,084	32,519	35,300
27,780	20,245	220,721	201,963	201,993	207,784	215,384	207,251	203,471	207,784
<b>97,630</b>	<b>111,365</b>	<b>1,172,721</b>	<b>1,243,399</b>	<b>1,243,430</b>	<b>1,247,740</b>	<b>1,266,350</b>	<b>1,212,159</b>	<b>1,153,296</b>	<b>1,247,740</b>
<b>(76,263)</b>	<b>(80,321)</b>	<b>(458,631)</b>	<b>(422,916)</b>	<b>(422,947)</b>	<b>(451,140)</b>	<b>(565,250)</b>	<b>(502,454)</b>	<b>(446,598)</b>	<b>(451,140)</b>



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Month-To-Date		Year-To-Date			Annual 2019/2020						
Jun 20	Jun 19	19/20 Actual	18/19 Actual	Prior Y/E 6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 19/20 Projection	19/20 Budget		
<b>Religious Celebrations Income</b>											
High Holy Days											
0	0	4511	Congregation Tickets	14,040	10,645	10,645	12,000	14,220	14,220	14,040	12,000
0	0	4512	Friedman Fund Transfer	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750
0	0	4513	Memorial Book	4,427	5,779	5,779	5,000	4,552	4,599	4,427	5,000
0	0	4514	Flowers	430	2,289	2,289	2,000	505	505	430	2,000
0	0	4515	Child Care	538	220	220	0	575	578	538	0
0	0	4517	Sukkot Donatoin	0	1,466	1,466	0	0	0	0	0
0	0	Total High Holy Days		21,185	22,149	22,149	20,750	21,602	21,652	21,185	20,750
B'Nai Mitzvah Fees											
800	(500)	4520	B'Nei Mitzvah Prep Fee	7,730	6,000	6,000	4,800	4,800	6,130	6,930	4,800
0	900	4521	Oneg Fee	1,070	3,700	3,700	900	900	1,100	1,070	900
0	400	4521.1	Sponsored Onegs	310	1,450	1,450	1,000	1,000	600	310	1,000
800	800	Total B'Nai Mitavah Fees		9,110	11,150	11,150	6,700	6,700	7,830	8,310	6,700
Events											
0	120	4532	Community Passover Seder	0	3,530	3,530	500	500	500	0	500
0	24	4533	Chanukkah Celebration	(151)	987	987	400	400	15	(151)	400
0	27	4534	Shabbat Dinners	(10)	337	337	0	0	0	(10)	0
0	0	4535	HHD Events	1,953	(563)	(563)	100	1,173	1,649	1,953	100
0	171	Total Events		1,792	4,291	4,291	1,000	2,073	2,164	1,792	1,000
800	971	Total Religious Celebrations		32,087	37,591	37,591	28,450	30,375	31,646	31,287	28,450
<b>Religious Expenses</b>											
Professional Services											
0	1,026	6313.1	Service Musicians	0	2,026	2,026	0	0	0	0	0
0	0	6313.2	Shabbat Speakers	0	0	0	0	0	0	0	0
0	0	6313.3	Sabbatical Expenses	0	0	0	1,000	1,000	1,000	1,000	1,000
0	1,026	Total Prof Services		0	2,026	2,026	1,000	1,000	1,000	1,000	1,000
Supplies											
352	0	6321	B'Nei Mitzvah Supplies	352	0	0	150	150	150	100	150
0	78	6323	Religious Supplies	108	78	78	100	100	100	110	100
352	78	Total Supplies		460	78	78	250	250	250	210	250
High Holy Days											
0	0	6331	Choir Director	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500
0	0	6332	Choir	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
0	0	6333	Musicians	0	300	300	300	0	0	0	300
0	0	6334	Memorial Book	621	720	720	720	720	621	621	720
0	0	6335	Flowers	3,236	1,000	1,000	1,000	1,000	1,488	3,236	1,000
0	0	6336	Child Care	96	0	0	300	300	96	96	300
0	0	6336.5	Brochure Printing	1,852	1,729	1,729	1,800	1,852	1,852	1,852	1,800
0	0	6336.6	Name Badges	76	1,171	1,171	800	0	76	76	800
0	0	6336.8	Security	4,329	2,355	2,355	3,000	3,000	4,329	4,329	3,000
0	0	6337	Miscellaneous	10,016	10,383	10,383	11,000	10,000	10,016	10,106	11,000
0	0	Total High Holy Days		27,226	24,658	24,658	25,920	23,872	25,478	27,316	25,920
Programs											
0	(518)	6343	Adult Purim	0	(642)	(642)	(500)	(500)	(500)	0	(500)
0	0	6344	Community Passover Seder	0	2,763	2,763	0	0	0	0	0
0	0	6344.1	Mitzvah Day	0	0	0	0	0	0	0	0
0	413	6350	Oneg Expenses	2,493	3,939	3,939	6,100	6,100	5,000	2,493	6,100
0	(20)	6350.1	High Holy Day Events	1,767	20	20	0	862	1,567	1,767	0
0	0	6350.2	Shabbat Schmooze	0	0	0	3,000	3,000	3,000	0	3,000
0	0	9024.1	Shabbat Celebration Transfer In	0	0	0	(3,000)	(3,000)	(3,000)	0	(3,000)
0	(125)	Total Programs		4,260	6,080	6,080	5,600	6,462	6,067	4,260	5,600
352	978	Total Religious Expenses		31,946	32,842	32,842	32,770	31,584	32,795	32,786	32,770
448	(8)	Net Religious/Program Income/(Loss)		141	4,749	4,749	(4,320)	(1,209)	(1,149)	(1,499)	(4,320)

Temple Beth Sholom  
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Month-To-Date		Year-To-Date			Annual 2018/19						
Jun 20	Jun 19	19/20 Actual	18/19 Actual	Prior Y/E 6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 19/20 Projection	19/20 Budget		
<b>Facility Rental Income</b>											
		4041	Room/Catering								
0	1,150	4041.1	TBS Events	2,025	5,120	5,120	1,000	2,475	2,475	2,025	1,000
0	17,770	4041.2	Non-TBS Events	85,300	167,154	167,154	180,000	180,000	170,000	85,300	180,000
0	0	4045	Dutch School/Sat School Rental	0	5,200	5,200	5,200	5,200	5,200	4,500	5,200
0	14,117	4047	Irvine Hebrew Day School	0	0	0	0	0	0	0	0
(2,650)	0	4048	The Open School	29,450	168,711	168,711	26,900	26,900	26,900	26,900	26,900
<b>(2,650)</b>	<b>33,037</b>	<b>Total 4040 - Facility Rental</b>		<b>116,775</b>	<b>346,185</b>	<b>346,185</b>	<b>213,100</b>	<b>214,575</b>	<b>204,575</b>	<b>118,725</b>	<b>213,100</b>
<b>Facility Rental Expenses</b>											
0	759	6601	Business Development Staff	3,037	9,110	9,110	9,110	9,110	3,037	3,037	9,110
0	1,604	6602	Maintenance Staff	6,978	10,676	10,676	10,000	10,000	12,000	6,978	10,000
0	6,094	6603	Security Staff	14,391	20,934	20,934	16,000	20,000	25,000	14,391	16,000
0	181	6604	Payroll Taxes	755	1,521	1,521	1,462	0	0	755	1,462
<b>0</b>	<b>8,638</b>	<b>Total Facility Rental Salaries &amp; Benefits</b>		<b>25,160</b>	<b>42,242</b>	<b>42,242</b>	<b>36,572</b>	<b>39,110</b>	<b>40,037</b>	<b>25,161</b>	<b>36,572</b>
0	0	6610	Marketing	0	2,066	2,066	500	0	0	0	500
0	7	6612	Credit Card Fees/Other Rental Expe	381	931	931	1,000	1,000	300	381	1,000
<b>0</b>	<b>8,645</b>	<b>Total Facility Rental (Expenses)</b>		<b>25,541</b>	<b>45,238</b>	<b>45,238</b>	<b>38,072</b>	<b>40,110</b>	<b>40,337</b>	<b>25,542</b>	<b>38,072</b>
<b>(2,650)</b>	<b>24,392</b>	<b>Net Facility Rental Income/(Loss)</b>		<b>91,234</b>	<b>300,947</b>	<b>300,947</b>	<b>175,028</b>	<b>174,465</b>	<b>164,238</b>	<b>93,183</b>	<b>175,028</b>

Temple Beth Shalom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

Month-To-Date		Year-To-Date			Annual 2018/19						
Jun 20	Jun 19	19/20 Actual	18/19 Actual	Prior Y/E 6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 2019/20 Projection	19/20 Budget		
<b>Fundraising Activities</b>											
0	0	4632	Congregational Appeals	14,555	12,959	12,959	12,000	14,802	15,262	14,555	12,000
Secondary Fundraiser											
0	380	4611	Secondary Fundraisers (Inc)	2,646	7,631	7,631	7,000	7,000	7,000	2,645	7,000
0	113	6520	Secondary Event (Exp)	156	2,479	2,479	0	2,000	2,000	156	0
0	267	<b>Net Secondary Fundraiser</b>		2,490	5,152	5,152	7,000	5,000	5,000	2,489	7,000
0	0	4627	Reservations Only	1,224	2,510	2,510	2,000	2,000	2,000	1,224	2,000
Annual Event (Income)											
0	0	4622	Tickets	125	20,050	20,050	55,000	35,000	35,000	125	55,000
0	0	4623	Underwriting	0	16,261	16,261	0	0	0	0	0
0	0	4624	Raffle	0	5,902	5,902	0	0	0	0	0
0	0	4625	Auction	0	15,543	15,543	0	0	0	0	0
0	0	4626	Tribute Book	0	0	0	0	0	0	0	0
0	0	Total Annual Event (Income)		125	57,756	57,756	55,000	35,000	35,000	125	55,000
Annual Event (Expenses)											
0	0	6511	Expenses	0	29,321	29,321	30,000	25,000	25,000	0	30,000
0	0	Total Annual Event (Expenses)		0	29,321	29,321	30,000	25,000	25,000	0	30,000
0	0	<b>Net Annual Event</b>		125	28,435	28,435	25,000	10,000	10,000	125	25,000
<b>0</b>	<b>267</b>	<b>Net Fundraising Income/(Loss)</b>		<b>18,395</b>	<b>49,056</b>	<b>49,056</b>	<b>46,000</b>	<b>31,802</b>	<b>32,262</b>	<b>18,393</b>	<b>46,000</b>

Temple Beth Sholom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

Month-To-Date		Year-To-Date			Prior Y/E	Annual 2018/19					
Jun 20	Jun 19	19/20 Actual	18/19 Actual	6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 2019/20 Projection	19/20 Budget		
<b>Congregational Learning Income</b>											
255	389	4221	1-Day School	15,808	14,634	14,634	16,950	18,660	18,660	16,000	16,950
341	1,499	4222	2-Day School	19,412	24,972	24,972	28,470	24,090	24,090	19,500	28,470
907	652	4225	Hebrew Connection	35,500	30,320	30,320	33,760	38,660	38,660	35,000	33,760
350	64	4228	Adult Classes	9,297	6,785	6,785	5,000	5,000	5,000	8,900	5,000
158	231	4232	7th Grade B'nei Mitzvah	4,134	16,380	16,380	6,300	5,040	5,040	4,000	6,300
43	0	4232.1	Teen Kehillah	4,849	5,085	5,085	9,350	7,225	7,225	4,806	9,350
219	359	4233	Confirmation	3,218	5,087	5,087	4,475	6,475	6,475	3,000	4,475
170	0	4236	Post Confirmation	1,998	1,659	1,659	0	0	0	1,828	0
189	0	4,237	Fundraising	4,130	4,365	4,365	3,000	3,000	3,000	3,941	3,000
<b>2,632</b>	<b>3,194</b>	<b>Total Congregational Learning Income</b>		<b>98,345</b>	<b>109,287</b>	<b>109,287</b>	<b>107,305</b>	<b>108,150</b>	<b>108,150</b>	<b>96,975</b>	<b>107,305</b>
<b>Congregational Learning Expenses</b>											
2,776	11,429		Total Salaries/Benefits	107,396	150,348	150,348	140,629	140,629	110,183	110,495	141,317
Professional Development											
0	0	5721	Staff Appreciation	0	818	818	750	750	750	500	750
0	0	5722	Professional Development	444	380	380	360	360	360	444	360
(500)	0	5723	Resource Books	(418)	148	148	500	500	500	82	500
0	0	9023	Library Transfer	0	0	0	(500)	(500)	(500)	(500)	(500)
(500)	0	<b>Total Professional Development</b>		<b>26</b>	<b>1,346</b>	<b>1,346</b>	<b>1,110</b>	<b>1,110</b>	<b>1,110</b>	<b>526</b>	<b>1,110</b>
Administrative Expenses											
0	0	5731	Office Supplies	64	220	220	600	600	46	64	600
0	0	<b>Total Administrative Expenses</b>		<b>64</b>	<b>220</b>	<b>220</b>	<b>600</b>	<b>600</b>	<b>46</b>	<b>64</b>	<b>600</b>
Educational Programming											
0	(994)	5741	Program Materials	2,239	717	717	2,000	2,000	2,000	2,239	2,000
0	0	9040	Better Together Grant Transfer In	(3,250)	0	0	(3,250)	(3,250)	(3,250)	(3,250)	(3,250)
0	0	5742	Textbooks	1,290	845	845	2,000	1,700	1,700	1,290	2,000
0	(250)	5743	Family Education	541	(250)	(250)	250	250	250	541	250
0	0	5747	Teen Kehillah (Lunch)	502	1,351	1,351	1,000	1,000	1,000	502	1,000
0	(1,244)	<b>Total Educational Programming</b>		<b>1,322</b>	<b>2,663</b>	<b>2,663</b>	<b>2,000</b>	<b>1,700</b>	<b>1,700</b>	<b>1,322</b>	<b>2,000</b>
Adult Education											
675	0	5783	Program Materials	1,721	1,751	1,751	1,000	1,000	1,006	1,046	1,000
675	0	<b>Total Adult Education</b>		<b>1,721</b>	<b>1,751</b>	<b>1,751</b>	<b>1,000</b>	<b>1,000</b>	<b>1,006</b>	<b>1,046</b>	<b>1,000</b>
Events											
272	0	5791	Consecration	407	263	263	200	200	200	135	200
0	0	5794	Congregational Retreat	0	2,011	3,272	0	0	0	0	0
0	0	5795	School Retreats	3,557	3,272	55	4,000	4,000	4,000	3,557	4,000
0	(200)	5797	Special Events/Holidays	241	55	0	750	750	750	241	750
0	0	9040	Better Together Grant Transfer In	(750)	0	5,602	(750)	(750)	(750)	(750)	(750)
272	(200)	<b>Total Events</b>		<b>3,455</b>	<b>5,602</b>	<b>9,192</b>	<b>4,200</b>	<b>4,200</b>	<b>4,200</b>	<b>3,183</b>	<b>4,200</b>
<b>3,223</b>	<b>9,985</b>	<b>Total Congregational Learning Expenses</b>		<b>113,985</b>	<b>161,929</b>	<b>165,520</b>	<b>149,539</b>	<b>149,239</b>	<b>118,245</b>	<b>116,636</b>	<b>150,227</b>
<b>(591)</b>	<b>(6,792)</b>	<b>Net Congregational Learning Income/(Loss)</b>		<b>(15,640)</b>	<b>(52,643)</b>	<b>(56,233)</b>	<b>(42,234)</b>	<b>(41,089)</b>	<b>(10,095)</b>	<b>(19,661)</b>	<b>(42,922)</b>

Temple Beth Sholom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

Month-To-Date		Year-To-Date			Annual 2018/19					
Jun 20	Jun 19	19/20 Actual	18/19 Actual	Prior Y/E 6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 2019/20 Projection	19/20 Budget	
<b>Camp Sholom Income</b>										
Summer Camp Sholom										
0	0	4111 Sponsorships	6,600	1,000	1,000	3,000	6,600	6,600	6,600	3,000
0	0	4113 Tuition	34,604	47,518	47,518	49,000	33,352	34,604	34,604	49,000
<b>0</b>	<b>0</b>	<b>Total Camp Sholom Income</b>	<b>41,204</b>	<b>48,518</b>	<b>48,518</b>	<b>52,000</b>	<b>39,952</b>	<b>41,204</b>	<b>41,204</b>	<b>52,000</b>
<b>Summer Camp Expenses</b>										
Staff										
0	0	6111 Salaries	13,824	17,400	17,400	17,500	13,824	13,824	13,824	17,500
0	0	6112 Training	0	0	0	0	0	0	0	0
0	0	6113 Payroll Taxes	943	1,319	1,319	1,300	943	943	943	1,300
<b>0</b>	<b>0</b>	<b>Total Staff</b>	<b>14,767</b>	<b>18,719</b>	<b>18,719</b>	<b>18,800</b>	<b>14,767</b>	<b>14,767</b>	<b>14,767</b>	<b>18,800</b>
Operating										
0	0	6121 Transportation	5,264	7,449	7,449	7,600	5,264	5,264	5,264	7,600
0	0	6122 Field Trips	8,202	13,121	13,121	16,000	11,442	11,442	8,202	16,000
0	0	6123 Swim Fees	248	0	0	480	248	248	248	480
0	0	6124 Food	616	27	27	300	609	616	616	300
0	0	6126 Arts & Crafts	590	268	268	250	590	590	590	250
0	0	6127 Supplies	44	270	270	300	44	44	44	300
0	0	6128 Office	441	28	28	0	442	441	441	0
0	0	6130 Unit Activities	230	87	87	200	230	230	230	200
0	0	6131 Advertising	0	88	88	0	0	0	0	0
<b>0</b>	<b>0</b>	<b>Total Operating</b>	<b>15,636</b>	<b>21,339</b>	<b>21,339</b>	<b>25,130</b>	<b>18,869</b>	<b>18,875</b>	<b>15,635</b>	<b>25,130</b>
<b>0</b>	<b>0</b>	<b>Total Summer Camp Expenses</b>	<b>30,403</b>	<b>40,058</b>	<b>40,058</b>	<b>43,930</b>	<b>33,636</b>	<b>33,642</b>	<b>30,402</b>	<b>43,930</b>
<b>0</b>	<b>0</b>	<b>Net Camp Sholom Income/(Loss)</b>	<b>10,801</b>	<b>8,460</b>	<b>8,460</b>	<b>8,070</b>	<b>6,317</b>	<b>7,562</b>	<b>10,802</b>	<b>8,070</b>

Temple Beth Shalom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

Month-To-Date		Year-To-Date			Annual 2018/19						
Jun 20	Jun 19	19/20 Actual	18/19 Actual	Prior Y/E 6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 2019/20 Projection	19/20 Budget		
		<b>Youth Income</b>									
0	0	4301	Event Income	795	209	209	500	500	200	795	500
0	0	4302	Youth Membership	728	506	506	300	394	394	728	300
0	3,230	4303	Youth SF Transfer	0	3,230	3,230	3,230	3,230	3,230	3,230	3,230
<b>0</b>	<b>3,230</b>	<b>Total Youth Income</b>		<b>1,523</b>	<b>3,945</b>	<b>3,945</b>	<b>4,030</b>	<b>4,124</b>	<b>3,824</b>	<b>4,753</b>	<b>4,030</b>
		<b>Youth Expense</b>									
0	0	5811	Programming	0	400	400	800	800	500	0	800
333	0	5717	BSTY Youth Advisor	3,000	2,998	2,998	3,000	3,000	3,000	2,667	3,000
26	0	5820	Payroll Taxes	230	229	229	230	230	230	204	230
<b>359</b>	<b>0</b>	<b>Total 58 - Youth Expense</b>		<b>3,230</b>	<b>3,627</b>	<b>3,627</b>	<b>4,030</b>	<b>4,030</b>	<b>3,730</b>	<b>2,871</b>	<b>4,030</b>
<b>(359)</b>	<b>3,230</b>	<b>Net Youth Income/(Loss)</b>		<b>(1,707)</b>	<b>317</b>	<b>317</b>	<b>0</b>	<b>94</b>	<b>94</b>	<b>1,882</b>	<b>0</b>

Temple Beth Sholom  
Profit & Loss - Actual vs. Budget  
as of 6/30/2020

Month-To-Date		Year-To-Date		Prior Y/E	Annual 2018/19					
Jun 20	Jun 19	19/20 Actual	18/19 Actual	6/30/19	Budget	Forecast 1Q	Forecast 2Q	EOY 2019/20 Projection	19/20 Budget	
<b>Preschool Income</b>										
Registration										
0	0	4712 Preschool	11,085	9,000	9,000	8,500	10,500	10,500	11,085	8,500
150	0	4715 Infant/Toddler Registration	4,350	3,450	3,450	3,000	3,000	3,150	4,200	3,000
90	0	4714 PS Camp Registration	3,040	3,650	3,650	3,000	2,950	2,950	2,950	3,000
240	0	Total 4710 - Registration	18,475	16,100	16,100	14,500	16,450	16,600	18,235	14,500
Tuition/Fees										
3,960	150	4721 Preschool	487,034	506,924	506,924	574,080	500,000	560,000	485,000	574,080
(333)	5,624	4726 Infant/Toddler Tuition	227,800	317,799	317,799	300,000	320,000	275,000	229,000	300,000
(105)	81	4724 Drop Ins/Extended Hours	4,234	1,896	1,896	2,815	2,815	2,815	4,339	2,815
0	(3,097)	4724.1 PS Fundraiser Contribution	0	0	0	0	0	0	0	0
0	0	4724.2 Challah, Lunch	2,801	2,020	2,020	4,500	4,500	4,500	2,801	4,500
0	0	4724.3 Enrichments	6,910	0	0	2,500	2,500	3,000	6,910	2,500
0	(70)	4725 Summer Camp	111,550	112,411	112,411	105,000	110,609	111,550	111,550	105,000
3,522	2,688	Total Tuition/Fees	840,330	941,051	941,051	988,895	940,424	956,865	839,600	988,895
<b>3,762</b>	<b>2,688</b>	<b>Total Preschool Income</b>	<b>858,805</b>	<b>957,151</b>	<b>957,151</b>	<b>1,003,395</b>	<b>956,874</b>	<b>973,465</b>	<b>857,835</b>	<b>1,003,395</b>
<b>Preschool Expenses</b>										
59,037	56,735	Total Staff Salaries/Benefits	681,838	673,953	673,953	678,137	705,327	704,881	670,254	678,137
Staff Development										
0	0	7021 Conferences	479	2,728	2,728	2,000	2,000	2,000	479	2,000
100	164	7022 Goodwill	594	1,841	1,841	1,641	1,641	1,641	1,641	1,641
0	0	7023 Resource Materials	0	1,331	1,331	1,500	1,500	1,500	500	1,500
0	0	7025 Advertising	499	717	717	430	430	500	500	430
100	164	Total Staff Development	1,573	6,617	6,617	5,571	5,571	5,641	3,120	5,571
General										
44	0	7031 Office Supplies	375	217	217	500	500	500	500	500
0	363	7033 License	269	363	363	1,500	750	350	269	1,500
0	0	7034 Advertising/Marketing	22	530	530	1,000	1,000	1,000	22	1,000
44	363	Total General	667	1,109	1,109	3,000	2,250	1,850	791	3,000
Supplies										
400	1,856	7041 Operational	6,245	17,458	17,458	16,425	16,425	16,425	10,000	16,425
0	66	7042 Development	0	2,623	2,623	1,000	1,000	1,000	0	1,000
0	0	7045 Library	0	127	127	400	400	400	200	400
0	200	7046 Equipment	7,395	5,171	5,171	8,000	9,000	8,000	8,000	8,000
0	0	9064 Preschool Donations Transfer In	0	0	0	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)
0	0	7048 Summer Camp	4,257	2,850	2,850	3,000	2,931	4,257	4,257	3,000
400	2,122	Total Supplies	17,897	28,229	28,229	26,825	27,756	28,082	20,457	26,825
Programs										
0	0	7051 Enrichment	100	700	700	3,850	3,850	3,850	100	3,850
0	0	7054 Extracurricular Enrichment	918	2,875	2,875	2,700	2,700	2,700	918	2,700
0	0	7052 Hot Lunch, Challah	56	688	688	2,105	2,105	2,105	56	2,105
0	428	7053 Special Events	438	1,370	1,370	1,110	1,110	1,110	438	1,110
0	428	Total Programs	1,512	5,632	5,632	9,765	9,765	9,765	1,512	9,765
<b>59,581</b>	<b>59,812</b>	<b>Total Preschool Expenses</b>	<b>703,487</b>	<b>715,541</b>	<b>715,541</b>	<b>723,298</b>	<b>750,669</b>	<b>750,219</b>	<b>696,134</b>	<b>723,298</b>
<b>(55,819)</b>	<b>(57,124)</b>	<b>Net Preschool Income/(Loss)</b>	<b>155,318</b>	<b>241,610</b>	<b>241,610</b>	<b>280,097</b>	<b>206,205</b>	<b>223,246</b>	<b>161,701</b>	<b>280,097</b>